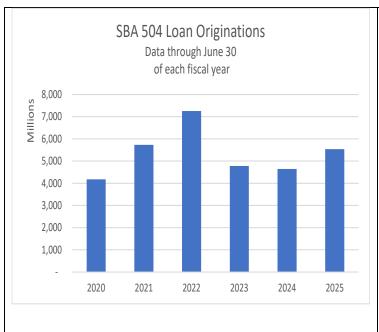
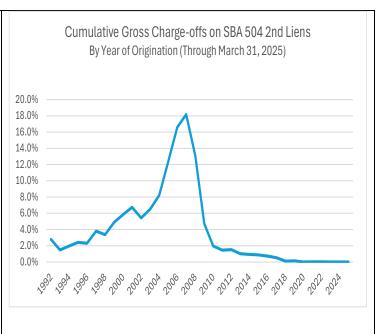
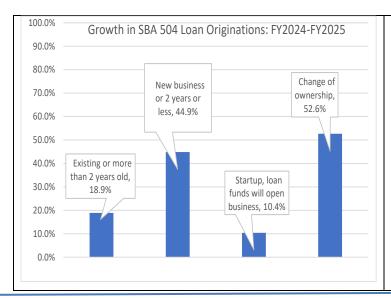


SBA 504 loan originations are up 19.3% as of June 30, 2025 compared to the prior fiscal year. This represents a noticeable acceleration compared to the 18.5% rise posted as of May 31, 2025. Still, year-to-date approval volumes have slipped a bit to stand below volumes reached year-to-date in FY2021 and FY2022. On the other hand, originations in the SBA's other major loan program, SBA 7(a) loans, decelerated noticeably to a 29.4% increase compared to the prior fiscal year, up from the 38.6% jump in originations recorded through May 31, 2025.





Cumulative gross charge-offs for the SBA 504 program have traditionally been very low, as seen in the graph above right. There was a spike in the lead-up and immediate aftermath of the 2007-2008 financial crisis, but charge-offs quickly fell back as the financial crisis wound down. From a peak of 18.2% in 2007, gross charge-offs fell to 2.0% in 2010, and 0.9% in 2014. Since that year, gross charge-offs have remained below 1.0%, and have not exceeded 0.1% since 2017.



Originations have grown substantially in all business age categories so far in FY2025. Leading the charge is loans involving a change of ownership of an existing business, which have shown an increase in originations of 52.6% compared to last year through June. Following closely behind, loans to new businesses or businesses less than 2 years old have grown 44.9% from the prior year. Showing a less rapid rise, businesses 2 or more years old have advanced 18.9%, while loans funding a startup have risen 10.4% over the same period.

The information presented herein is not an offer, or the solicitation of an offer, to buy or sell any of the products described herein. Any terms or conditions contained herein are indicative and are provided for discussion purposes only. This is intended as an outline only and does not purport to list or summarize all of the terms and conditions of a particular transaction, nor to identify or define all of the risks that would be associated with the purchase or sale of the products described herein. All information contained herein is qualified in its entirety by the information that would be contained in the final documentation for any transaction. The information contained herein should not be construed as investment advice or a recommendation to purchase any of the referenced securities described herein.

News Blurb(s) of the Month — The Community Reinvestment Act: What the Trump Administration Should Do. Len Suzio, GeoDataVison

July 8, 2025 – Bank regulators have announced their intention to repeal the 2023 CRA Rule. But it would be a mistake to stop there. For more than a decade there's been a clamoring to "modernize" the CRA regulations. If the Administration should merely rescind the 2023 rule it would leave a vacuum regarding "modernization" of the legacy rule (1995).

https://geodatavision.com/content/the-community-reinvestment-act-what-the-trump-administration-should-do/

Top SBA 504 Lenders							
	FY2024 (Through Sep. 30, 2024)	Volume (\$Millions)	FY2025 (Through Mar. 31, 2025)	Volume (\$Millions)			
CDCs	Mortgage Capital Development C	\$644.6	Mortgage Capital Development C	\$366.3			
2nd Liens	Florida Business Development C	\$443.8	Florida First Capital Finance	\$234.6			
	Florida First Capital Finance	\$387.3	Florida Business Development C	\$228.1			
	Business Finance Capital	\$361.4	Business Finance Capital	\$195.2			
	California Statewide Certified	\$290.7	Mountain West Small Business F	\$157.4			
	Empire State Certified Develop	\$264.6	California Statewide Certified	\$152.3 \$130.5 \$96.5			
	Mountain West Small Business F	\$225.5	Empire State Certified Develop				
	Capital Certified Development	\$218.1	Capital Certified Development				
	Small Business Growth Corporat	\$193.7	WBD, Inc.	\$85.5			
	WBD, Inc.	\$179.3	Small Business Growth Corporat	\$82.1			
	Total	\$6,664.9	Total	\$3,694.2			
Banks/	BANK OF AMERICA, NATIONAL ASSOCIATION	\$334.9	CELTIC BANK CORPORATION	\$250.3			
TPLs	FIRST-CITIZENS BANK & TRUST COMPANY	\$279.9	FIRST-CITIZENS BANK & TRUST COMPANY	\$149.5			
1st liens	CELTIC BANK CORPORATION	\$253.3	BANK OF AMERICA, NATIONAL ASSOCIATION	\$147.2			
	JPMORGAN CHASE BANK, NATIONAL ASSOCIATION	\$251.1	JPMORGAN CHASE BANK, NATIONAL ASSOCIATION	\$135.2			
	WELLS FARGO BANK, NATIONAL ASSOCIATION	\$189.7	HARVEST COMMERCIAL CAPITAL, LLC	\$94.6			
	BANKFIVENINE	\$188.1	BANK FIVE NINE	\$91.7			
	HARVEST COMMERCIAL CAPITAL, LLC	\$145.9	(blank)	\$83.1			
	FIRST BANK OF THE LAKE	\$138.2	WELLS FARGO BANK, NATIONAL ASSOCIATION	\$74.8			
	LIVE OAK BANKING COMPANY	\$137.0	U.S. BANK, NATIONAL ASSOCIATION	\$57.3 \$51.5			
	CALPRIVATE BANK	\$116.9	REGIONS BANK				
	Total	\$9,236.2	Total	\$5,089.6			

Top States for SBA 504 Loan Approvals								
	FY2024 (Through Sep. 30, 2024)		FY2025 (Through Mar. 31, 2025)					
CA	1,513,346,000	CA	\$819,553,000					
FL	719,626,000	FL	404,016,000					
TX	491,267,000	TX	266,853,000					
IL	288,527,000	UT	162,176,000					
GA	275,557,000	IL	145,750,000					
NY	237,791,000	AZ	129,895,000					
AZ	207,717,000	GA	126,677,000					
WI	188,337,000	NY	114,536,000					
UT	184,687,000	MN	113,938,000					
MA	176,094,000	MA	95,134,000					
Source: SBA			SBA Fiscal Years end on September 30					

About Us

Full Yields & Rates Table										
			1 month	3-months						
Asset Yields	Current	1-month ago	change	ago	1-year ago	3-years ago				
1m US T-Bill (BEY)	4.37%	4.23%	0.14%	4.34%	5.47%	1.99%				
3m US T-Bill (BEY)	4.42%	4.45%	-0.03%	4.33%	5.43%	2.40%				
6m US T-Bill (BEY)	4.31%	4.30%	0.01%	4.21%	5.23%	2.93%				
1y US T-Bill	4.08%	4.09%	-0.01%	3.99%	4.87%	3.16%				
2y US T-Note	3.90%	3.96%	-0.06%	3.84%	4.45%	3.15%				
3y US T-Note	3.86%	3.90%	-0.04%	3.87%	4.22%	3.16%				
5y US T-Note	3.98%	4.02%	-0.04%	4.02%	4.10%	3.06%				
10y US T-Note	4.43%	4.41%	0.02%	4.38%	4.18%	2.96%				
20y US T-Bond	4.97%	4.93%	0.04%	4.84%	4.50%	3.36%				
30y US T-Bond	4.97%	4.90%	0.07%	4.80%	4.39%	3.11%				
Federal Funds	4.33%	4.33%	0.00%	4.33%	5.33%	1.58%				
Fed Discount Rate	4.50%	4.50%	0.00%	4.50%	5.50%	1.75%				
Prime Rate	7.50%	7.50%	0.00%	7.50%	8.50%	4.75%				
Swap Rates										
2 Year Swap	4.11%	4.20%	-0.09%	4.09%	4.76%	3.59%				
5 Year Swap	4.06%	4.13%	-0.07%	4.12%	4.28%	3.24%				
10 Year Swap	4.34%	4.36%	-0.02%	4.33%	4.22%	3.21%				
SBA 504 2nd Lien Loan Rates										
10 Yr	6.17%	6.20%	-0.03%	6.34%	6.48%	4.96%				
20 Yr	6.39%	6.39%	0.00%	6.45%	6.27%	5.05%				
25 Yr	6.37%	6.37%	0.00%	6.43%	6.20%	5.11%				
Average Prime Rate Offer (APOR) Rates										
10 Yr Fixed	6.00%	6.21%	-0.21%	6.08%	6.51%	4.57%				
10 Yr Variable	6.53%	6.61%	-0.08%	6.59%	7.45%	4.72%				
Depository Rates										
1 Mon. CD - Non Jumbo	0.23%	0.23%	0.00%	0.25%	0.23%	0.04%				
3 Mon. CD - Non Jumbo	1.41%	1.41%	0.00%	1.43%	1.53%	0.08%				
6 Mon. CD - Non Jumbo	1.57%	1.58%	-0.01%	1.61%	1.81%	0.17%				
1 Yr CD - Non Jumbo	1.62%	1.75%	-0.13%	1.78%	1.86%	0.25%				
2 Yr CD - Non Jumbo	1.46%	1.48%	-0.02%	1.49%	1.57%	0.34%				
3 Yr CD - Non Jumbo	1.34%	1.35%	-0.01%	1.35%	1.44%	0.37%				
Outinus	0.0007	0.4224	0.040/	0.5557	0.4504	0.000/				
Savings	0.38%	0.42%	-0.04%	0.41%	0.45%	0.08%				
Checking	0.07%	0.07%	0.00%	0.07%	0.08%	0.03%				
Money Market - Non Jumbo	0.59%	0.62%	-0.03%	0.63%	0.67%	0.09%				
Regulatory & Interbank Rates										
Secured Overnight Financing Rate (SOFR)	4.33%	4.29%	0.04%	4.37%	5.34%	1.54%				
CME Term SOFR 1M	4.34%	4.31%	0.03%	4.33%	5.33%	#VALUE!				
CME Term SOFR 3M	4.32%	4.32%	-0.01%	4.27%	5.30%	#VALUE!				
CME Term SOFR 6M	4.20%	4.26%	-0.07%	4.11%	5.21%	#VALUE!				