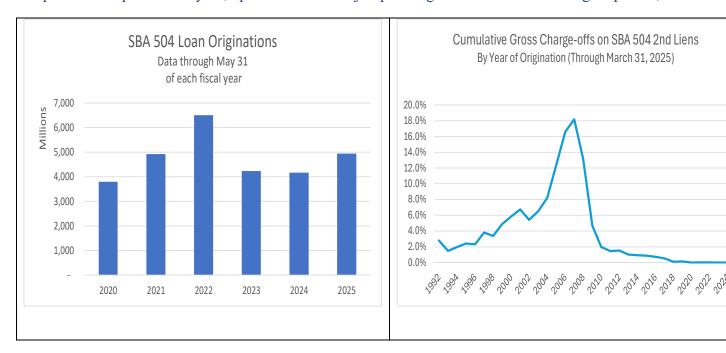
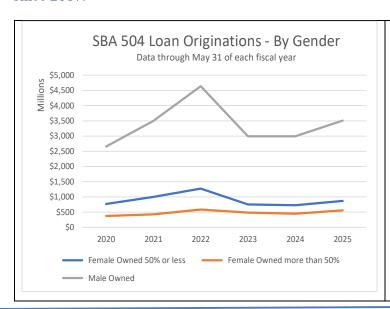


SBA 504 loan originations are up 18.5% as of May 31, 2025 compared to the prior fiscal year. This represents a noticeable deceleration compared to the 21.3% rise posted as of April 30, 2025. Still, year-to-date approval volumes remain at the highest level in the last five years, with the exception of the pandemic year of FY2022. On the other hand, originations in the SBA's other major loan program, SBA 7(a) loans, improved noticeably to a 38.6% increase compared to the prior fiscal year, up from the 35.3% jump in originations recorded through April 30, 2025.



Cumulative gross charge-offs for the SBA 504 program have traditionally been very low, as seen in the graph above right. There was a spike in the lead up and immediate aftermath of the 2007-2008 financial crisis, but charge-offs quickly fell back as the financial crisis wound down. From a peak of 18.2% in 2007, gross charge-offs fell to 2.0% in 2010, and 0.9% in 2014. Since that year, gross charge-offs have remained below 1.0%, and have not exceeded 0.1% since 2017.



The majority of SBA 504 loans have traditionally gone to male-owned business. In recent years, the share of 504 loans going to businesses owned by women has fluctuated in a relatively narrow range of 28%-30%. However, within that range, we've seen a noticeable increase in the share of 504 loan recipients that have more than 50% female ownership, from 8.7%-9.8% between FY2020-FY2023, to 10.7%-11.4% from FY2024-FY2026. Consequently, the share of 504 loan originations that have gone to business with less than 50% female ownership has declined by similar amounts over this period.

The information presented herein is not an offer, or the solicitation of an offer, to buy or sell any of the products described herein. Any terms or conditions contained herein are indicative and are provided for discussion purposes only. This is intended as an outline only and does not purport to list or summarize all of the terms and conditions of a particular transaction, nor to identify or define all of the risks that would be associated with the purchase or sale of the products described herein. All information contained herein is qualified in its entirety by the information that would be contained in the final documentation for any transaction. The information contained herein should not be construed as investment advice or a recommendation to purchase any of the referenced securities described herein.

News Blurb(s) of the Month — Common Community Reinvestment Act (Regulation BB) Data Collection and Reporting Violations in the Federal Reserve System. Consumer Compliance Outlook, Alinda Murphy

May 24, 2025 – A review of Federal Reserve examination data indicates that violations of the small business and small farm data collection and reporting requirements of Regulation BB, the Federal Reserve's implementing regulation for the Community Reinvestment Act (CRA) for the state member banks it supervises, were the most common Regulation BB violations in 2024. To facilitate compliance, this article reviews the violations and discusses sound practices to mitigate the root causes of the violations.

https://www.consumercomplianceoutlook.org/2025/first-issue/common-community-reinvestment-act-regulation-bb-data-collection-and-reporting-violations/

Top SBA 504 Lenders							
	FY2024 (Through Sep. 30, 2024)	Volume (\$Millions)	FY2025 (Through Mar. 31, 2025)	Volume (\$Millions)			
CDCs	Mortgage Capital Development C	\$644.6	Mortgage Capital Development C	\$366.3			
2nd Liens	Florida Business Development C	\$443.8	Florida First Capital Finance	\$234.6			
	Florida First Capital Finance	\$387.3	Florida Business Development C	\$228.1			
	Business Finance Capital	\$361.4	Business Finance Capital	\$195.2			
	California Statewide Certified	\$290.7 \$264.6	Mountain West Small Business F	\$157.4 \$152.3			
	Empire State Certified Develop		California Statewide Certified				
	Mountain West Small Business F	\$225.5	Empire State Certified Develop	\$130.5			
	Capital Certified Development	\$218.1	Capital Certified Development	\$96.5			
	Small Business Growth Corporat	\$193.7 WBD, Inc.		\$85.5			
	WBD, Inc.	\$179.3	Small Business Growth Corporat	\$82.1			
	Total	\$6,664.9	Total	\$3,694.2			
Banks/	BANK OF AMERICA, NATIONAL ASSOCIATION	\$334.9	CELTIC BANK CORPORATION	\$250.3			
TPLs	FIRST-CITIZENS BANK & TRUST COMPANY	\$279.9	FIRST-CITIZENS BANK & TRUST COMPANY	\$149.5			
1st liens	CELTIC BANK CORPORATION	\$253.3	BANK OF AMERICA, NATIONAL ASSOCIATION	\$147.2			
	JPMORGAN CHASE BANK, NATIONAL ASSOCIATION	\$251.1	JPMORGAN CHASE BANK, NATIONAL ASSOCIATION	\$135.2			
	WELLS FARGO BANK, NATIONAL ASSOCIATION	\$189.7	HARVEST COMMERCIAL CAPITAL, LLC	\$94.6			
	BANKFIVENINE	\$188.1	BANK FIVE NINE	\$91.7			
	HARVEST COMMERCIAL CAPITAL, LLC	\$145.9	(blank)	\$83.1 N \$74.8 \$57.3 \$51.5			
	FIRST BANK OF THE LAKE	\$138.2	WELLS FARGO BANK, NATIONAL ASSOCIATION				
	LIVE OAK BANKING COMPANY	\$137.0	U.S. BANK, NATIONAL ASSOCIATION				
	CALPRIVATE BANK	\$116.9	REGIONS BANK				
	Total	\$9,236.2	Total	\$5,089.6			

Top States for SBA 504 Loan Approvals							
	FY2024 (Through Sep. 30, 2024)		FY2025 (Through Mar. 31, 2025)				
CA	1,513,346,000	CA	\$819,553,000				
FL	719,626,000	FL	404,016,000				
TX	491,267,000	TX	266,853,000				
IL	288,527,000	UT	162,176,000				
GA	275,557,000	IL	145,750,000				
NY	237,791,000	AZ	129,895,000				
AZ	207,717,000	GA	126,677,000				
WI	188,337,000	NY	114,536,000				
UT	184,687,000	MN	113,938,000				
MA	176,094,000	MA	95,134,000				

Full Yields & Rates Table										
Asset Yields	Cummant	4 month as-	1 month	3-months	4 2000 000	2 400-5				
1m US T-Bill (BEY)	Current 4.29%	1-month ago 4.37%	change -0.08%	ago 4.37%	1-year ago 5.47%	3-years ago 1.10%				
3m US T-Bill (BEY)	4.45%	4.34%	0.11%	4.33%	5.52%	1.39%				
6m US T-Bill (BEY)	4.32%	4.28%	0.04%	4.25%	5.40%	1.98%				
1y US T-Bill	4.12%	4.05%	0.07%	3.98%	5.16%	2.58%				
2y US T-Note	4.01%	3.88%	0.13%	3.89%	4.87%	3.06%				
3y US T-Note	3.95%	3.85%	0.10%	3.91%	4.62%	3.21%				
5y US T-Note	4.08%	4.00%	0.08%	3.98%	4.48%	3.25%				
10y US T-Note	4.47%	4.37%	0.10%	4.22%	4.47%	3.15%				
20y US T-Bond	4.96%	4.86%	0.10%	4.58%	4.68%	3.45%				
30y US T-Bond	4.93%	4.83%	0.10%	4.54%	4.59%	3.20%				
Federal Funds	4.33%	4.33%	0.00%	4.33%	5.33%	0.83%				
Fed Discount Rate	4.50%	4.50%	0.00%	4.50%	5.50%	1.00%				
Prime Rate	7.50%	7.50%	0.00%	7.50%	8.50%	4.00%				
TED Spread	0.12%	0.07%	0.06%	0.11%	0.11%	0.09%				
Swap Rates										
2 Year Swap	4.24%	4.09%	0.15%	4.21%	5.19%	3.47%				
5 Year Swap	4.19%	4.06%	0.13%	4.16%	4.68%	3.39%				
10 Year Swap	4.42%	4.29%	0.12%	4.25%	4.54%	3.36%				
SBA 504 2nd Lien Loan Rates										
10 Yr	6.20%	6.20%	0.00%	6.34%	6.89%	4.92%				
20 Yr	6.39%	6.41%	-0.02%	6.31%	6.44%	5.13%				
25 Yr	6.37%	6.39%	-0.02%	6.24%	6.35%	5.19%				
Average Prime Rate Offer (APOR) Rates										
10 Yr Fixed	6.21%	6.02%	0.19%	6.07%	6.55%	4.44%				
10 Yr Variable	6.61%	6.61%	0.00%	6.65%	7.32%	4.39%				
Depository Rates										
1 Mon. CD - Non Jumbo	0.23%	0.24%	-0.01%	0.22%	0.23%	0.03%				
3 Mon. CD - Non Jumbo	1.41%	1.42%	-0.01%	1.45%	1.53%	0.06%				
6 Mon. CD - Non Jumbo	1.58%	1.60%	-0.02%	1.63%	1.79%	0.12%				
1 Yr CD - Non Jumbo	1.75%	1.77%	-0.02%	1.80%	1.80%	0.21%				
2 Yr CD - Non Jumbo	1.48%	1.49%	-0.01%	1.45%	1.54%	0.27%				
3 Yr CD - Non Jumbo	1.35%	1.35%	0.00%	1.31%	1.42%	0.31%				
Savings	0.42%	0.41%	0.01%	0.41%	0.45%	0.07%				
Checking	0.07%	0.07%	0.00%	0.07%	0.08%	0.03%				
Money Market - Non Jumbo	0.62%	0.62%	0.00%	0.64%	0.68%	0.08%				
Regulatory & Interbank Rates										
Secured Overnight Financing Rate (SOFR)	4.29%	4.28%	0.01%	4.34%	5.33%	0.75%				
CME Term SOFR 1M	4.31%	4.33%	-0.01%	4.33%	5.33%	1.26%				
CME Term SOFR 3M	4.32%	4.31%	0.02%	4.30%	5.34%	1.55%				
CME Term SOFR 6M	4.26%	4.21%	0.02%	4.18%	5.30%	1.96%				
FHLB Fixed Advances (30 day, < \$15m)	4.50%	4.49%	0.06%	4.18%	5.50%	1.54%				