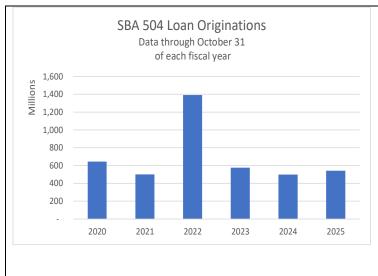
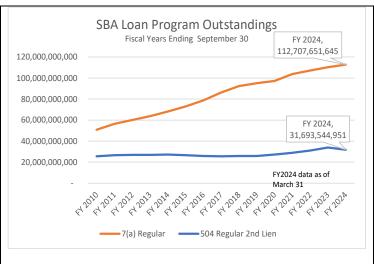
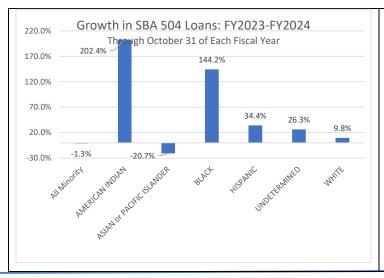


After the first full month of fiscal year 2025, SBA 504 loan originations are up 8.8% compared to the prior year at October 31, 2024. This represents a significant acceleration compared to the 3.8% recorded for all of FY2024. Still, this month's results show a big drop from the origination levels produced during the pandemic years of FY2022. The SBA's other major loan program, SBA 7(a) loans, showed a sharp 75.6% increase in originations in October compared to the prior fiscal year's first month and the 13.1% reported for the full year FY2024 (through September 30).





The 7(a) program has shown steady growth in loans outstanding in recent years that continued into FY2024 (up 1.2% year-to-date in FY2023, 3.1% in FY2022, and 6.8% in FY2021). 504 loans had shown accelerating growth, rising 9.7% in FY2023, 6.7% in FY2022, and 6.4% in FY2021. However, after two years reduced origination volumes following the big jump in originations during the COVID pandemic, the outstanding loan balances in the 504 program have begun to decline, falling 6.4% fiscal-year-to-date in FY2024. We continue to note that the published 504 loan figures in the chart above include only the CDC/SBA second lien portion of a 504 loan package, If we include the private lender portion of the same loan projects, which typically accounts for roughly 50% of 504 projects, The total projects supported by the SBA 504 second lien loans at March 31, 2024 would be roughly \$79 billion, equal to approximately 70% of the 7(a) balance.



The faster growth in loan originations in the 504 program in FY2025 is most pronounced among two minority groups. 504 loans to American Indian borrowers are up 202.4% so far in FY2025 and loans to Black borrowers are up 144.2% in FY2025 through October 31. Loans to non-minority borrowers (White and Undetermined) still accounted for 46.0% and 21.0%, respectively, of all loans so far in FY2025, these categories enjoyed smaller, but still significant advances of 9.8% and 26.3% respectively compared to the prior year, while loans to Hispanic borrowers grew 34.4%. On the other hand, loans to Asian or Pacific Islander borrowers decreased versus the prior period by 20.7%.

The information presented herein is not an offer, or the solicitation of an offer, to buy or sell any of the products described herein. Any terms or conditions contained herein are indicative and are provided for discussion purposes only. This is intended as an outline only and does not purport to list or summarize all of the terms and conditions of a particular transaction, nor to identify or define all of the risks that would be associated with the purchase or sale of the products described herein. All information contained herein is qualified in its entirety by the information that would be contained in the final documentation for any transaction. The information contained herein should not be construed as investment advice or a recommendation to purchase any of the referenced securities described herein.

News Blurb(s) of the Month — Citadel FCU Redlining Settlement Proves It's Time To Bring Credit Unions Under Community Reinvestment Act Enforcement. NCRC, NCRC.org

October 15, 2024 – A recent federal law enforcement settlement with Citadel Federal Credit Union illustrates why the Community Reinvestment Act's (CRA) omission of credit unions from its rules is a dangerous mistake, a leading community development and financial regulation advocate said Tuesday.

https://ncrc.org/citadel-fcu-redlining-settlement-proves-its-time-to-bring-credit-unions-under-community-reinvestment-act-enforcement/

Top SBA 504 Lenders							
	FY2023 (Through Sep. 30, 2023)	Volume (\$Millions)	FY2024 (Through Jun. 30, 2024)	Volume (\$Millions)			
CDCs	Mortgage Capital Development C	\$632.9	Mortgage Capital Development C	\$474.8			
2nd Liens	Florida Business Development C	\$402.3	Florida Business Development C	\$325.4			
	Florida First Capital Finance	\$338.9	Business Finance Capital	\$290.4			
	Empire State Certified Develop	\$291.3	Florida First Capital Finance	\$234.0			
	Business Finance Capital	\$284.5	California Statewide Certified	\$224.8			
	California Statewide Certified	\$281.5	Empire State Certified Develop	\$197.5			
	Mountain West Small Business F	\$197.5	Mountain West Small Business F	\$158.8 \$138.1 \$124.9 \$118.8 \$4,642.8			
	Small Business Growth Corporat	\$196.8	Capital Certified Development				
	Capital Certified Development	\$190.5	WBD, Inc.				
	CDC Small Business Finance Cor	\$166.5	Small Business Growth Corporat				
	Total	\$6,419.4	Total				
Banks/	BANK FIVE NINE	\$272.6	BANK OF AMERICA, NATIONAL ASSOCIATION	\$250.9			
TPLs	JPMORGAN CHASE BANK, NATIONAL ASSOCIATION	\$250.8	JPMORGAN CHASE BANK, NATIONAL ASSOCIATION	\$200.0			
1st liens	BANK OF AMERICA, NATIONAL ASSOCIATION	\$238.4	FIRST-CITIZENS BANK & TRUST COMPANY	\$152.6			
	WELLS FARGO BANK, NATIONAL ASSOCIATION	\$165.9	WELLS FARGO BANK, NATIONAL ASSOCIATION	\$139.9			
	CELTIC BANK CORPORATION	\$163.8	BANK FIVE NINE	\$128.0			
	POPPY BANK	\$143.1	CELTIC BANK CORPORATION	\$126.5			
	ZIONS BANK, A DIVISION OF	\$142.2	CALPRIVATE BANK	\$101.4			
	CALPRIVATE BANK	\$119.3	FIRST CITIZENS BANK	\$95.5			
	U.S. BANK, NATIONAL ASSOCIATION	\$111.7	HARVEST COMMERCIAL CAPITAL, LLC	\$93.7			
	HARVEST COMMERCIAL CAPITAL, LLC	\$107.0	LIVE OAK BANKING COMPANY	\$91.5			
	Total	\$8,982.6	Total	\$6,450.9			

Top States for SBA 504 Loan Approvals							
	FY2023 (Through Sep. 30, 2023)		FY2024 (Through Jun. 30, 2024)				
CA	\$1,494,047,000	CA	\$1,119,123,000				
FL	673,256,000	FL	464,843,000				
TX	425,687,000	TX	312,844,000				
IL	299,333,000	G A	197,295,000				
UT	239,479,000	IL	194,470,000				
NY	236,476,000	NY	173,641,000				
G A	214,696,000	AZ	152,403,000				
M N	181,884,000	UT	129,479,000				
AZ	180,408,000	WI	128,408,000				
MA	177,558,000	MA	112,040,000				
Source: SBA			SBA Fiscal Years end on September 30				

About Us

Full Yields & Rates Table										
Asset Yields	Current	1-month ago	1 month change	3-months	1-veer 200	3 voore see				
1m US T-Bill (BEY)	4.70%	4.96%	-0.26%	ago 5.55%	1-year ago 5.52%	3-years ago 0.04%				
3m US T-Bill (BEY)	4.63%	4.75%	-0.12%	5.34%	5.54%	0.04%				
6m US T-Bill (BEY)	4.42%	4.44%	-0.12%	5.01%	5.46%	0.00%				
1y US T-Bill	4.32%	4.21%	0.11%	4.48%	5.34%	0.16%				
2y US T-Note	4.26%	3.98%	0.28%	4.04%	4.93%	0.10%				
3y US T-Note	4.18%	3.86%	0.32%	3.86%	4.65%	0.45%				
5y US T-Note	4.20%	3.86%	0.34%	3.83%	4.51%	1.13%				
10y US T-Note	4.30%	4.04%	0.26%	3.99%	4.49%	1.51%				
20y US T-Bond	4.58%	4.38%	0.20%	4.38%	4.43%	1.91%				
30y US T-Bond	4.47%	4.32%	0.20%	4.28%	4.64%	1.89%				
Federal Funds	4.83%	4.83%	0.00%	5.33%	5.33%	0.08%				
Fed Discount Rate	5.00%	5.00%	0.00%	5.50%	5.50%	0.08%				
Prime Rate	8.00%									
	0.12%	8.00%	0.00%	8.50%	8.50%	3.25%				
TED Spread	0.12%	0.07%	0.06%	0.11%	0.11%	0.09%				
Swap Rates										
2 Year Swap	4.48%	4.21%	0.27%	4.31%	5.18%	0.67%				
5 Year Swap	4.30%	4.00%	0.30%	3.99%	4.68%	1.30%				
10 Year Swap	4.28%	4.02%	0.26%	4.00%	4.61%	1.65%				
SBA 504 2nd Lien Loan Rates										
10 Yr	6.46%	5.82%	0.64%	6.48%	7.21%	2.79%				
20 Yr	6.35%	6.10%	0.25%	6.11%	7.02%	2.78%				
25 Yr	6.28%	6.03%	0.25%	6.04%	7.02%	2.92%				
	0.20/0	0.0370	0.2370	0.0470	7.0270	2.5270				
Average Prime Rate Offer (APOR) Rates										
10 Yr Fixed	6.20%	5.72%	0.48%	6.07%	7.29%	2.43%				
10 Yr Variable	6.74%	7.05%	-0.31%	7.18%	7.44%	2.95%				
Depository Rates										
1 Mon. CD - Non Jumbo	0.23%	0.24%	-0.01%	0.23%	0.22%	0.03%				
3 Mon. CD - Non Jumbo	1.54%	1.55%	-0.01%	1.53%	1.42%	0.06%				
6 Mon. CD - Non Jumbo	1.75%	1.81%	-0.06%	1.81%	1.39%	0.09%				
1 Yr CD - Non Jumbo	1.81%	1.88%	-0.07%	1.85%	1.79%	0.14%				
2 Yr CD - Non Jumbo	1.48%	1.55%	-0.07%	1.58%	1.50%	0.17%				
3 Yr CD - Non Jumbo	1.37%	1.43%	-0.06%	1.44%	1.38%	0.20%				
Savings	0.45%	0.46%	-0.01%	0.45%	0.46%	0.06%				
Checking	0.07%	0.08%	-0.01%	0.08%	0.07%	0.03%				
Money Market - Non Jumbo	0.61%	0.64%	-0.03%	0.66%	0.65%	0.08%				
Regulatory & Interbank Rates										
Secured Overnight Financing Rate (SOFR)	4.82%	4.83%	-0.01%	5.33%	5.32%	0.05%				
CME Term SOFR 1M	4.62%	4.82%	-0.20%	5.33%	5.32%	0.03%				
CME Term SOFR 3M	4.52%	4.64%	-0.12%	5.10%	5.37%	0.04%				
CME Term SOFR 6M	4.41%	4.39%	0.02%	4.78%	5.39%	0.05%				
FHLB Fixed Advances (30 day, < \$15m)	4.77%	4.94%	-0.17%	5.56%	5.50%	0.03%				