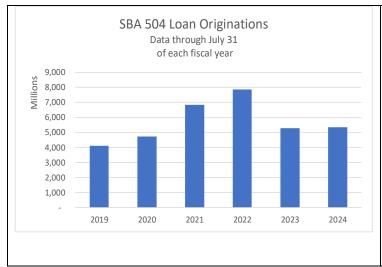
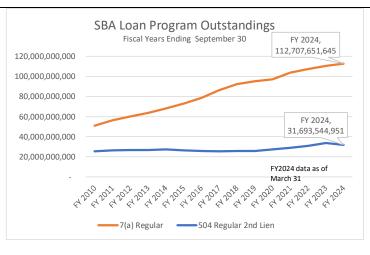
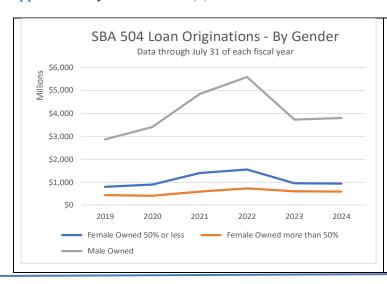


SBA 504 loan originations are up 0.9% compared to the prior year at July 31. They were up 2.6% compared to the prior year when we reported last month, although that figure was boosted by the use of a later date for the FY2024 numbers. Still, this represents an improvement in originations compared to two months ago, when originations were down 1.6% compared to the prior year. Likewise, SBA 7(a) originations are now up 13.2% fiscal year-to-date compared to the 16.3% reported last month (through July 13). This is an improvement compared to the 8.5% advance measured at May 31, 2024.





The 7(a) program has shown steady growth in loans outstanding in recent years that continued into FY2024 (up 1.2% year-to-date in FY2023, 3.1% in FY2022, and 6.8% in FY2021). 504 loans had shown accelerating growth, rising 9.7% in FY2023, 6.7% in FY2022, and 6.4% in FY2021. However, after two years reduced origination volumes following the big jump in originations during the COVID pandemic, the outstanding loan balances in the 504 program have begun to decline, falling 6.4% fiscal-year-to-date in FY2024. We continue to note that the published 504 loan figures in the chart above include only the CDC/SBA second lien portion of a 504 loan package, If we include the private lender portion of the same loan projects, which typically accounts for roughly 50% of 504 projects, The total projects supported by the SBA 504 second lien loans at March 31, 2024 would be roughly \$79 billion, equal to approximately 70% of the 7(a) balance.



The majority of SBA 504 loans have traditionally gone to male-owned business. Although the general trend over the past ten years has seen a steady increase in the percentage of loans going to women-owned businesses, this trend has stalled recently. Loan originations to companies owned 50% or more by females decreased to 11.0% YTD in FY2024 from 11.5% in FY2023, while loans to business owned less than 50% by women retreated modestly to 17.7% from 18.1%. As a result, loans to male-owned businesses rose to 71.3% in YTD FY2024 from 70.4% in FY2023 and 70.9% in FY2019.

The information presented herein is not an offer, or the solicitation of an offer, to buy or sell any of the products described herein. Any terms or conditions contained herein are indicative and are provided for discussion purposes only. This is intended as an outline only and does not purport to list or summarize all of the terms and conditions of a particular transaction, nor to identify or define all of the risks that would be associated with the purchase or sale of the products described herein. All information contained herein is qualified in its entirety by the information that would be contained in the final documentation for any transaction. The information contained herein should not be construed as investment advice or a recommendation to purchase any of the referenced securities described herein.

News Blurb(s) of the Month — <u>Chevron is History. Implications for the 2023</u> <u>Community Reinvestment Act Regulations</u>, Len Suzio, GeoDataVision

July 16, 2024 – The reversal of the Chevron ruling means it is very possible, if not likely, the 2023 rule pertaining to the Community Reinvestment Act is doomed because the federal regulators made radical changes to the CRA rule and to Section 1071 that are arguably inconsistent with the statutes and with the agencies' own history of enforcement of the CRA itself.

https://www.jdsupra.com/legalnews/chevron-is-history-implications-for-the-2590669/

Top SBA 504 Lenders							
	FY2023 (Through Sep. 30, 2023)	Volume (\$Millions)	FY2024 (Through Jun. 30, 2024)	Volume (\$Millions)			
CDCs	Mortgage Capital Development C	\$632.9	Mortgage Capital Development C	\$474.8			
2nd Liens	Florida Business Development C	\$402.3	Florida Business Development C				
	Florida First Capital Finance	\$338.9	Business Finance Capital	\$290.4			
	Empire State Certified Develop	\$291.3	Florida First Capital Finance	\$234.0			
	Business Finance Capital	\$284.5	California Statewide Certified	\$224.8			
	California Statewide Certified	\$281.5	Empire State Certified Develop	\$197.5			
	Mountain West Small Business F	\$197.5	Mountain West Small Business F	\$158.8			
	Small Business Growth Corporat	\$196.8	Capital Certified Development	\$138.1			
	Capital Certified Development	\$190.5	WBD, Inc.	\$124.9			
	CDC Small Business Finance Cor	\$166.5 Small Business Growth Corporat		\$118.8			
	Total	\$6,419.4	Total	\$4,642.8			
Banks/	BANK FIVE NINE	\$272.6	BANK OF AMERICA, NATIONAL ASSOCIATION	\$250.9			
TPLs	JPMORGAN CHASE BANK, NATIONAL ASSOCIATION	\$250.8	JPMORGAN CHASE BANK, NATIONAL ASSOCIATION	\$200.0			
1st liens	BANK OF AMERICA, NATIONAL ASSOCIATION	\$238.4	FIRST-CITIZENS BANK & TRUST COMPANY	\$152.6			
	WELLS FARGO BANK, NATIONAL ASSOCIATION	\$165.9	WELLS FARGO BANK, NATIONAL ASSOCIATION	\$139.9			
	CELTIC BANK CORPORATION	\$163.8	BANK FIVE NINE	\$128.0			
	POPPYBANK	\$143.1	CELTIC BANK CORPORATION	\$126.5			
	ZIONS BANK, A DIVISION OF	\$142.2	CALPRIVATE BANK	\$101.4			
	CALPRIVATE BANK	\$119.3	FIRST CITIZENS BANK	\$95.5			
	U.S. BANK, NATIONAL ASSOCIATION	\$111.7	HARVEST COMMERCIAL CAPITAL, LLC	\$93.7			
	HARVEST COMMERCIAL CAPITAL, LLC	\$107.0	LIVE OAK BANKING COMPANY	\$91.5			
	Total	\$8,982.6	Total	\$6,450.9			

Top States for SBA 504 Loan Approvals							
	FY2023 (Through Sep. 30, 2023)		FY2024 (Through Jun. 30, 2024)				
CA	\$1,494,047,000	CA	\$1,119,123,000				
FL	673,256,000	FL	464,843,000				
TX	425,687,000	TX	312,844,000				
IL	299,333,000	G A	197,295,000				
UT	239,479,000	IL	194,470,000				
NY	236,476,000	NY	173,641,000				
G A	214,696,000	ΑZ	152,403,000				
M N	181,884,000	UT	129,479,000				
ΑZ	180,408,000	WI	128,408,000				
MA	177,558,000	MA	112,040,000				
Source: SBA			SBA Fiscal Years end on September 30				

Full Yields & Rates Table										
Accest Violate	0	4	1 month	3-months	4	0				
Asset Yields	Current	1-month ago	change	ago	1-year ago	3-years ago				
1m US T-Bill (BEY)	5.49%	5.47%	0.02%	5.50%	5.55%	0.04%				
3m US T-Bill (BEY)	5.32%	5.43%	-0.11%	5.44%	5.56%	0.06%				
6m US T-Bill (BEY)	5.00%	5.23%	-0.23%	5.43%	5.56%	0.05%				
1y US T-Bill	4.42%	4.87%	-0.45%	5.16%	5.37%	0.08%				
2y US T-Note	3.94%	4.45%	-0.51%	4.81%	4.96%	0.23%				
3y US T-Note	3.76%	4.22%	-0.46%	4.62%	4.64%	0.44%				
5y US T-Note	3.67%	4.10%	-0.43%	4.46%	4.36%	0.79%				
10y US T-Note	3.83%	4.18%	-0.35%	4.45%	4.19%	1.29%				
20y US T-Bond	4.22%	4.50%	-0.28%	4.69%	4.46%	1.85%				
30y US T-Bond	4.12%	4.39%	-0.27%	4.59%	4.29%	1.94%				
Federal Funds	5.33%	5.33%	0.00%	5.33%	5.33%	0.10%				
Fed Discount Rate	5.50%	5.50%	0.00%	5.50%	5.50%	0.25%				
Prime Rate	8.50%	8.50%	0.00%	8.50%	8.50%	3.25%				
TED Spread	0.06%	0.12%	-0.06%	0.13%	0.09%	0.06%				
Swap Rates										
2 Year Swap	4.19%	4.76%	-0.57%	5.20%	5.27%	0.34%				
5 Year Swap	3.82%	4.28%	-0.46%	4.70%	4.56%	0.98%				
10 Year Swap	3.83%	4.22%	-0.38%	4.56%	4.34%	1.45%				
SBA 504 2nd Lien Loan Rates										
10 Yr	6.48%	6.48%	0.00%	6.89%	7.06%	2.59%				
20 Yr	6.11%	6.27%	-0.16%	6.65%	6.60%	2.74%				
25 Yr	6.04%	6.20%	-0.16%	6.55%	6.55%	2.86%				
Average Prime Rate Offer (APOR) Rates										
10 Yr Fixed	6.25%	6.37%	-0.12%	6.63%	6.46%	2.18%				
10 Yr Variable	6.95%	7.45%	-0.50%	7.27%	7.02%	2.92%				
Depository Rates										
1 Mon. CD - Non Jumbo	0.23%	0.23%	0.00%	0.22%	0.20%	0.03%				
3 Mon. CD - Non Jumbo	1.53%	1.53%	0.00%	1.65%	1.11%	0.07%				
6 Mon. CD - Non Jumbo	1.81%	1.81%	0.00%	1.57%	1.30%	0.09%				
1 Yr CD - Non Jumbo	1.85%	1.86%	-0.01%	1.81%	1.72%	0.14%				
2 Yr CD - Non Jumbo	1.58%	1.57%	0.01%	1.54%	1.47%	0.17%				
3 Yr CD - Non Jumbo	1.44%	1.44%	0.00%	1.41%	1.37%	0.20%				
Savings	0.45%	0.45%	0.00%	0.46%	0.42%	0.06%				
Checking	0.08%	0.08%	0.00%	0.08%	0.07%	0.03%				
Money Market - Non Jumbo	0.66%	0.67%	-0.01%	0.66%	0.63%	0.08%				
Regulatory & Interbank Rates										
Secured Overnight Financing Rate (SOFR)	5.34%	5.34%	0.00%	5.31%	5.30%	0.05%				
CME Term SOFR 1M	5.34%	5.33%	0.01%	5.32%	5.31%	0.05%				
CME Term SOFR 3M	5.10%	5.29%	-0.19%	5.33%	5.37%	0.05%				
CME Term SOFR 6M	4.78%	5.16%	-0.39%	5.29%	5.43%	0.05%				
FHLB Fixed Advances (30 day, < \$15m)	5.57%	5.58%	0.00%	5.51%	5.50%	0.31%				