Loan originations under the 504 loan program remain well below the level of the prior two years so far in FY2023. Through July 31, 2023, 504 loan originations are down $33.5 \%$ compared to the same point in FY2022, though this is a modest improvement from the $34.2 \%$ decline as of June 30, 2023. We still believe this slowdown is primarily due to the rapidly rising interest rate environment and fears of a recession. Unpaid Principal Balance of SBA 504 loans stood at $\$ 32.00$ billion as of December 31, 2022, up 3.7\% compared to the $\$ 30.87$ billion figure at year-end FY2022. Unlike SBA 504 loans, SBA 7(a) loan originations are doing well so far in FY2023. Though the pace of originations has slowed compared to the $6.6 \%$ rise as of June 30, 2023, originations are still up $3.0 \%$ at July 31, 2023 compared to the same period in FY2022. The unpaid principal balance of 7 (a) loans is $\$ 108.43$ billion at December 31, 2022, up $1.2 \%$ compared to year-end FY2022.


The 7(a) program has shown steady growth in loans outstanding in recent years that continued into FY2023 (up $1.2 \%$ year-to-date in FY2023, 3.1\% in FY2022, and 6.8\% in FY2021). 504 loans have shown accelerating growth, rising $3.7 \%$ year-to-date in FY2023, $6.7 \%$ to $\$ 30.9$ billion at year-end FY2022, and $6.4 \%$ in FY2021. Of course, the published 504 loan figures in the chart above include only the CDC/SBA second lien portion of a 504 loan package, If we include the private lender portion of the same loan projects, which typically accounts for roughly $50 \%$ of 504 projects, The total for SBA 504 loan outstandings ( $1^{\text {st }}$ and $2^{\text {nd }}$ liens combined) would be somewhere in the neighborhood of $\$ 72$ billion, still below 7(a) totals, but equal to approximately $67 \%$ of the 7(a) balance.


The slower growth in loan originations in the 504 program in FY2023 is evident across almost all minority groups. Although 504 loans to non-minority borrowers still accounted for $33.3 \%$ of all loans so far in FY2023, Black borrowers were the only categories showing an increase, rising $28.4 \%$ compared to the prior year. The Asian \& Pacific Islander and Hispanic groups showed significant declines, as did the undetermined and White groups compared to the same period in FY2022. Although loans to the American Indian group declined $6.9 \%$ compared to the prior year, this drop was not nearly as severe as those for the other groups.

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# News Blurb(s) of the Month - Nonbanks Lend More to Borrowers of Color. 

 What Does That Mean for the Community Reinvestment Act? Laurie Goodman, Linna Zhu, Katie Visalli, Urban Institute.July 18, 2023 - With independent mortgage banks (IMBs) constituting such a large proportion of mortgage lending, a flurry of activity at the state level has occurred over the past few years to adopt versions of the CRA to cover nonbank mortgage lenders.
https://www.urban.org/urban-wire/nonbanks-lend-more-borrowers-color-what-does-mean-community-reinvestment-act

| Top SBA 504 Lenders |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | FY2022 (Through Sep. 30, 2022) | Volume (\$Millions) | FY2023 (Through Jun. 30, 2023) | Volume (\$Millions) |
| CDCs | Mortgage Capital Development C | \$623.4 | Mortgage Capital Development C | \$442.1 |
| 2nd Liens | CDC Small Business Finance Cor | \$538.9 | Florida Business Development C | \$299.8 |
|  | Empire State Certified Develop | \$426.6 | Empire State Certified Develop | \$252.2 |
|  | Florida Business Development C | \$419.1 | Florida First Capital Finance | \$249.5 |
|  | Business Finance Capital | \$414.0 | Business Finance Capital | \$218.1 |
|  | Florida First Capital Finance | \$372.8 | California Statewide Certified | \$186.7 |
|  | California Statewide Certified | \$301.7 | Small Business Growth Corporat | \$154.2 |
|  | Mountain West Small Business F | \$292.0 | Mountain West Small Business F | \$145.7 |
|  | WBD, Inc. | \$270.1 | Capital Certified Development | \$125.2 |
|  | Small Business Growth Corporat | \$259.4 | CDC Small Business Finance Cor | \$125.1 |
|  | Total | \$9,208.0 | Total | \$4,778.9 |
|  |  |  |  |  |
| Banks/ | JPMORGAN CHASE BANK, NATIONAL ASSOCIATION | \$434.2 | BANK FIVE NINE | \$212.2 |
| TPLs | BANK FIVE NINE | \$261.6 | JPMORGAN CHASE BANK, NATIONAL ASSOCIATION | \$193.2 |
| 1st liens | BANK OF AMERICA, NATIONAL ASSOCIATION | \$247.0 | BANK OF AMERICA, NATIONAL ASSOCIATION | \$169.4 |
|  | U.S. BANK, NATIONAL ASSOCIATION | \$199.9 | POPPY BANK | \$128.6 |
|  | CITY NATIONAL BANK | \$197.2 | ZIONS BANK, A DIVISION OF | \$106.5 |
|  | ZIONS BANK, A DIVISION OF | \$189.6 | WELLS FARGO BANK, NATIONAL ASSOCIATION | \$105.2 |
|  | POPPY BANK | \$182.5 | U.S. BANK, NATIONAL ASSOCIATION | \$102.7 |
|  | WELLS FARGO BANK, NATIONAL ASSOCIATION | \$180.4 | CALPRIVATE BANK | \$93.7 |
|  | FIRST CITIZENS BANK | \$117.0 | HARVEST COMMERCIAL CAPITAL, LLC | \$87.0 |
|  | HARVEST COMMERCIAL CAPITAL, LLC | \$113.6 | CELTIC BANK CORPORATION | \$85.4 |
|  | Total | \$12,208.1 | Total | \$6,674.5 |
|  |  |  |  |  |


| Top States for SBA 504 Loan Approvals |  |  |  |
| :---: | :---: | :---: | :---: |
|  | FY2022 (Through Sep. 30, 2022) |  | FY2023 (Through Jun. 30, 2023) |
| CA | \$2,234,541,000 | CA | \$1,082,775,000 |
| FL | 732,352,000 | FL | 494,764,000 |
| TX | 489,889,000 | TX | 312,890,000 |
| IL | 430,463,000 | IL | 226,546,000 |
| NY | 394,153,000 | NY | 193,290,000 |
| UT | 371,026,000 | UT | 181,713,000 |
| MN | 326,931,000 | GA | 161,984,000 |
| WI | 287,098,000 | MN | 129,039,000 |
| GA | 267,306,000 | WI | 127,404,000 |
| AZ | 258,938,000 | MA | 125,505,000 |
|  |  |  |  |

About Us
Equalize Capital LLC is an SEC-registered investment adviser that provides investment management services to the Equalize Community Development Fund (EQCDX) and is responsible for the management of the Fund's portfolio of investments.

| Full Yields \& Rates Table |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Asset Yields | Current | 1-month ago | 1 month change | $\begin{gathered} \text { 3-months } \\ \text { ago } \end{gathered}$ | 1-year ago | 3-years ago |
| 1m US T-Bill (BEY) | 5.54\% | 5.35\% | 0.19\% | 5.81\% | 2.24\% | 0.08\% |
| 3 m US T-Bill (BEY) | 5.54\% | 5.49\% | 0.05\% | 5.20\% | 2.62\% | 0.11\% |
| 6 m US T-Bill (BEY) | 5.52\% | 5.55\% | -0.03\% | 5.14\% | 3.08\% | 0.12\% |
| 1 y US T-Bill | 5.36\% | 5.44\% | -0.08\% | 4.70\% | 3.25\% | 0.15\% |
| $2 \mathrm{y} \mathrm{US} \mathrm{T-Note}$ | 4.89\% | 4.88\% | 0.01\% | 3.89\% | 3.23\% | 0.16\% |
| $3 y$ US T-Note | 4.56\% | 4.52\% | 0.04\% | 3.56\% | 3.16\% | 0.18\% |
| 5 y US T-Note | 4.31\% | 4.24\% | 0.07\% | 3.36\% | 2.98\% | 0.27\% |
| 10y US T-Note | 4.16\% | 3.99\% | 0.17\% | 3.39\% | 2.87\% | 0.64\% |
| 20y US T-Bond | 4.45\% | 4.22\% | 0.23\% | 3.82\% | 3.38\% | 1.10\% |
| 30y US T-Bond | 4.27\% | 4.03\% | 0.24\% | 3.73\% | 3.15\% | 1.32\% |
| Federal Funds | 5.33\% | 5.07\% | 0.26\% | 5.08\% | 2.33\% | 0.10\% |
| Fed Discount Rate | 5.50\% | 5.25\% | 0.25\% | 5.25\% | 2.50\% | 0.25\% |
| Prime Rate | 8.50\% | 8.25\% | 0.25\% | 8.25\% | 5.50\% | 3.25\% |
| TED Spread | 0.09\% | 0.08\% | 0.01\% | 0.10\% | 0.27\% | 0.15\% |
| Swap Rates |  |  |  |  |  |  |
| 2 Year Swap | 5.21\% | 5.26\% | -0.05\% | 4.22\% | 3.64\% | 0.32\% |
| 5 Year Swap | 4.51\% | 4.48\% | 0.02\% | 3.58\% | 3.15\% | 0.46\% |
| 10 Year Swap | 4.32\% | 4.19\% | 0.13\% | 3.56\% | 3.05\% | 0.79\% |
| SBA 504 2nd Lien Loan Rates |  |  |  |  |  |  |
| 10 Yr | 7.06\% | 7.06\% | 0.00\% | 6.04\% | 4.96\% | 2.39\% |
| 20 Yr | 6.60\% | 6.63\% | -0.03\% | 6.07\% | 4.89\% | 2.21\% |
| 25 Yr | 6.55\% | 6.58\% | -0.03\% | 6.02\% | 4.98\% | 2.27\% |
| Average Prime Rate Offer (APOR) Rates |  |  |  |  |  |  |
| 10 Yr Fixed | 6.79\% | 6.56\% | 0.23\% | 5.86\% | 4.35\% | 2.55\% |
| 10 Yr Variable | 6.96\% | 6.91\% | 0.05\% | 6.46\% | 4.79\% | 3.12\% |
| Depository Rates |  |  |  |  |  |  |
| 1 Mon. CD - Non Jumbo | 0.20\% | 0.20\% | 0.00\% | 0.24\% | 0.05\% | 0.06\% |
| 3 Mon. CD - Non Jumbo | 1.11\% | 1.07\% | 0.04\% | 0.78\% | 0.10\% | 0.10\% |
| 6 Mon. CD - Non Jumbo | 1.30\% | 1.26\% | 0.04\% | 1.03\% | 0.22\% | 0.15\% |
| 1 Yr CD - Non Jumbo | 1.72\% | 1.63\% | 0.09\% | 1.54\% | 0.31\% | 0.23\% |
| 2 Yr CD - Non Jumbo | 1.47\% | 1.45\% | 0.02\% | 1.43\% | 0.43\% | 0.31\% |
| 3 Yr CD - Non Jumbo | 1.37\% | 1.36\% | 0.01\% | 1.34\% | 0.47\% | 0.37\% |
| Savings | 0.42\% | 0.42\% | 0.00\% | 0.39\% | 0.10\% | 0.06\% |
| Checking | 0.07\% | 0.07\% | 0.00\% | 0.06\% | 0.03\% | 0.04\% |
| Money Market - Non Jumbo | 0.63\% | 0.61\% | 0.02\% | 0.57\% | 0.12\% | 0.09\% |
| Regulatory \& Interbank Rates |  |  |  |  |  |  |
| Secured Overnight Financing Rate (SOFR) | 5.30\% | 5.06\% | 0.24\% | 5.06\% | 2.28\% | 0.09\% |
| FHLB Fixed Advances (30 day, < \$15m) | 5.51\% | 5.38\% | 0.13\% | 5.26\% | 2.48\% | 0.38\% |

About Us
Equalize Capital LLC is an SEC-registered investment adviser that provides investment management services to the Equalize Community Development Fund (EQCDX) and is responsible for the management of the Fund's portfolio of investments.


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