Loan originations under the 504 loan program remain well below the level of the preceding year so far in FY2023, and are currently just slightly above where they were at the same point in FY2020. Through April 30, 2023, 504 loan originations are down $39.2 \%$ compared to the same point in FY2022, though this is a modest improvement from the $39.8 \%$ decline as of March 31, 2023. We believe this slowdown is primarily due to the rapidly rising interest rate environment and fears of a recession. Unpaid Principal Balance of SBA 504 loans stood at $\$ 32.00$ billion as of December 31, 2022, up 3.7\% compared to the $\$ 30.87$ billion figure at year-end FY2022. Unlike SBA 504 loans, SBA 7(a) loan originations are doing quite well so far in FY2023. Though the pace of originations has slowed compared to the $19.5 \%$ jump at March 31, 2023, originations are still up $10.7 \%$ at April 30, 2023 compared to the same period in FY2022. The unpaid principal balance of 7 (a) loans is $\$ 108.43$ billion at December 31, 2022, up $1.2 \%$ compared to year-end FY2022.


The 7(a) program has shown steady growth in loan outstandings in recent years that continued into FY2023 (up $1.2 \%$ year-to-date in FY2023, 3.1\% in FY2022, and 6.8\% in FY2021). 504 loans have shown accelerating growth, rising $3.7 \%$ year-to-date in FY2023, $6.7 \%$ to $\$ 30.9$ billion at year-end FY2022, and $6.4 \%$ in FY2021. Of course, the published 504 loan figures in the chart above include only the CDC/SBA second lien portion of a 504 loan package, If we include the private lender portion of the same loan projects, which typically accounts for roughly $50 \%$ of 504 projects, The total for SBA 504 loan outstandings ( $1^{\text {st }}$ and $2^{\text {nd }}$ liens combined) would be somewhere in the neighborhood of $\$ 72$ billion, still below 7(a) totals, but equal to approximately $67 \%$ of the 7(a) balance.


Loan originations in the 504 program have slowed noticeably, due to rising interest rates and fears of a recession. Total originations in FY2023 through April 30th are down $39.2 \%$ vs the torrid pace set in FY2022. In dollar terms, most of the decline is being led by large size loans. Although all loan size groups are experiencing significant declines, the largest size loan group is showing the biggest decline, as originations of loans greater than $\$ 2.0 \mathrm{M}$ dropped $73.6 \%$ while the three other size groupings have declined between $43.5 \%$ and $45.7 \%$ compared to last year

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## News Blurb(s) of the Month - Expanding the Community Reinvestment Act at the

 State Level: What Do the Numbers Tell Us?, Laurie Goodman, Linna Zhu, Katie Visalli, Urban Institute.April 25, 2023 - In 1977, Congress enacted the Community Reinvestment Act (CRA) to encourage banks to meet the credit needs of the communities in which they do business. But the CRA at the national level applies only to banks and thrifts.
https://www.urban.org/urban-wire/expanding-community-reinvestment-act-state-level-what-do-numbers-tell-us

| Top SBA 504 Lenders |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | FY2022 (Through Sep. 30, 2022) | Volume (\$Millions) | FY2023 (Through Mar. 31, 2023) | Volume (\$Million s) |
| CDCs | Mortgage Capital Development C | \$623.4 | Mortgage Capital Development C | \$249.5 |
| 2nd Liens | CDC Small Business Finance Cor | \$542.3 | Florida Business Development C | \$213.4 |
|  | Empire State Certified Develop | \$426.6 | Empire State Certified Develop | \$176.9 |
|  | Florida Business Development C | \$419.1 | Florida First Capital Finance | \$160.5 |
|  | Business Finance Capital | \$414.0 | Business Finance Capital | \$142.9 |
|  | Florida First Capital Finance | \$372.8 | California Statewide Certified | \$117.1 |
|  | California Statewide Certified | \$301.7 | Small Business Growth Corporat | \$105.8 |
|  | Mountain West Small Business F | \$292.0 | CDC Small Business Finance Cor | \$101.7 |
|  | WBD, Inc. | \$270.1 | Mountain West Small Business F | \$97.1 |
|  | Small Business Growth Corporat | \$259.4 | WBD, Inc. | \$84.4 |
|  | Total | \$9,208.0 | Total | \$3,204.4 |
|  |  |  |  |  |
| Banks/ | JPMORGAN CHASE BANK, NATIONAL ASSOCIATION | \$370.0 | BANK FIVE NINE | \$142.2 |
| TPLs | BANK FIVE NINE | \$261.6 | BANK OF AMERICA, NATIONAL ASSOCIATION | \$124.2 |
| 1st liens | BANK OF AMERICA, NATIONAL ASSOCIATION | \$247.0 | JPMORGAN CHASE BANK, NATIONAL ASSOCIATION | \$123.4 |
|  | CITY NATIONAL BANK | \$197.2 | POPPY BANK | \$113.8 |
|  | ZIONS BANK, A DIVISION OF | \$189.6 | ZIONS BANK, A DIVISION OF | \$86.4 |
|  | POPPY BANK | \$182.5 | CITY NATIONAL BANK | \$70.3 |
|  | WELLS FARGO BANK, NATIONAL ASSOCIATION | \$180.4 | MUFG UNION BANK, NATIONAL ASSOCIATION | \$64.8 |
|  | MUFG UNION BANK, NATIONAL ASSOCIATION | \$159.4 | FIRST CITIZENS BANK | \$64.6 |
|  | FIRST CITIZENS BANK | \$117.0 | HARVEST COMMERCIAL CAPITAL, LLC | \$60.8 |
|  | HARVEST COMMERCIAL CAPITAL, LLC | \$113.6 | WELLS FARGO BANK, NATIONAL ASSOCIATION | \$53.7 |
|  | Total | \$12,205.9 | Total | \$4,535.5 |


| Top States for SBA 504 Loan Approvals |  |  |  |
| :---: | :---: | :---: | :---: |
|  | FY2022 (Through Sep. 30, 2022) |  | FY2023 (Through Mar. 31, 2023) |
| CA | \$2,234,541,000 | CA | \$703,901,000 |
| FL | 732,352,000 | FL | 328,045,000 |
| TX | 489,889,000 | TX | 206,528,000 |
| IL | 430,463,000 | IL | 156,481,000 |
| NY | 394,153,000 | NY | 151,293,000 |
| UT | 371,026,000 | UT | 134,033,000 |
| MN | 326,931,000 | GA | 117,952,000 |
| WI | 287,098,000 | MN | 90,804,000 |
| GA | 267,306,000 | WI | 89,930,000 |
| AZ | 258,938,000 | MA | 76,357,000 |
|  |  |  |  |
| Source: SBA |  |  | \| Years end on September 30 |

About Us
Equalize Capital LLC is an SEC-registered investment adviser that provides investment management services to the Equalize Community Development Fund (EQCDX) and is responsible for the management of the Fund's portfolio of investments.

| Full Yields \& Rates Table |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Asset Yields | Current | 1-month ago | 1 month change | $\begin{gathered} \text { 3-months } \\ \text { ago } \end{gathered}$ | 1-year ago | 3-years ago |
| 1 m US T-Bill (BEY) | 5.81\% | 4.27\% | 1.54\% | 4.66\% | 0.59\% | 0.09\% |
| 3 m US T-Bill (BEY) | 5.20\% | 5.04\% | 0.16\% | 4.79\% | 0.91\% | 0.12\% |
| 6 m US T-Bill (BEY) | 5.13\% | 4.98\% | 0.15\% | 4.89\% | 1.44\% | 0.15\% |
| 1y US T-Bill | 4.70\% | 4.67\% | 0.03\% | 4.89\% | 1.99\% | 0.16\% |
| 2 y US T-Note | 3.89\% | 4.03\% | -0.14\% | 4.50\% | 2.66\% | 0.17\% |
| $3 y$ US T-Note | 3.56\% | 3.76\% | -0.20\% | 4.19\% | 2.81\% | 0.24\% |
| 5 y US T-Note | 3.36\% | 3.54\% | -0.18\% | 3.93\% | 2.89\% | 0.36\% |
| 10 y US T-Note | 3.39\% | 3.43\% | -0.04\% | 3.74\% | 2.91\% | 0.73\% |
| 20y US T-Bond | 3.82\% | 3.75\% | 0.07\% | 3.96\% | 3.25\% | 1.16\% |
| 30y US T-Bond | 3.73\% | 3.62\% | 0.11\% | 3.83\% | 3.05\% | 1.43\% |
| Federal Funds | 5.08\% | 4.83\% | 0.25\% | 4.58\% | 0.83\% | 0.05\% |
| Fed Discount Rate | 5.25\% | 5.00\% | 0.25\% | 4.75\% | 1.00\% | 0.25\% |
| Prime Rate | 8.25\% | 8.00\% | 0.25\% | 7.75\% | 4.00\% | 3.25\% |
| TED Spread | 0.10\% | 0.29\% | -0.19\% | 0.08\% | 0.51\% | NA |
| Swap Rates |  |  |  |  |  |  |
| 2 Year Swap | 4.22\% | 4.53\% | -0.31\% | 4.93\% | 3.07\% | 0.39\% |
| 5 Year Swap | 3.58\% | 3.80\% | -0.22\% | 4.11\% | 3.15\% | 0.45\% |
| 10 Year Swap | 3.56\% | 3.60\% | -0.04\% | 3.86\% | 3.19\% | 0.76\% |
| SBA 504 2nd Lien Loan Rates |  |  |  |  |  |  |
| 10 Yr | 6.04\% | 6.77\% | -0.73\% | 6.43\% | 4.92\% | 2.64\% |
| 20 Yr | 6.07\% | 5.95\% | 0.12\% | 5.98\% | 5.06\% | 2.68\% |
| 25 Yr | 6.02\% | 5.88\% | 0.14\% | 6.01\% | 5.12\% | 2.76\% |
| Average Prime Rate Offer (APOR) Rates |  |  |  |  |  |  |
| 10 Yr Fixed | 6.12\% | 5.56\% | 0.56\% | 5.30\% | 4.64\% | 2.86\% |
| 10 Yr Variable | 6.46\% | 6.13\% | 0.33\% | 6.06\% | 4.30\% | 3.24\% |
| Depository Rates |  |  |  |  |  |  |
| 1 Mon. CD - Non Jumbo | 0.24\% | 0.18\% | 0.06\% | 0.15\% | 0.03\% | 0.06\% |
| 3 Mon. CD - Non Jumbo | 0.78\% | 0.67\% | 0.11\% | 0.57\% | 0.06\% | 0.12\% |
| 6 Mon. CD - Non Jumbo | 1.03\% | 0.97\% | 0.06\% | 0.81\% | 0.10\% | 0.20\% |
| 1 Yr CD - Non Jumbo | 1.54\% | 1.49\% | 0.05\% | 1.28\% | 0.17\% | 0.29\% |
| 2 Yr CD - Non Jumbo | 1.43\% | 1.41\% | 0.02\% | 1.21\% | 0.22\% | 0.38\% |
| 3 Yr CD - Non Jumbo | 1.34\% | 1.31\% | 0.03\% | 1.16\% | 0.25\% | 0.45\% |
| Savings | 0.39\% | 0.37\% | 0.02\% | 0.33\% | 0.06\% | 0.07\% |
| Checking | 0.06\% | 0.06\% | 0.00\% | 0.06\% | 0.03\% | 0.04\% |
| Money Market - Non Jumbo | 0.57\% | 0.54\% | 0.03\% | 0.44\% | 0.08\% | 0.10\% |
| Regulatory \& Interbank Rates |  |  |  |  |  |  |
| Secured Overnight Financing Rate (SOFR) | 5.06\% | 4.81\% | 0.25\% | 4.55\% | 0.78\% | 0.06\% |
| FHLB Fixed Advances (30 day, < \$15m) | 5.29\% | 5.07\% | 0.22\% | 4.76\% | 1.05\% | 0.45\% |

## About Us

Equalize Capital LLC is an SEC-registered investment adviser that provides investment management services to the Equalize Community Development Fund (EQCDX) and is responsible for the management of the Fund's portfolio of investments.


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